

Meeting FACE to Face

What does it mean to sit at a table and meet face to face with members and associates? It means the ability to see each other, shake a few hands, have a bit of small talk before the entire group is there, and most importantly make friends. As the meeting gets underway it's the ability to see the person talking, and have a connection with them that makes face to face meetings an important part of networking.

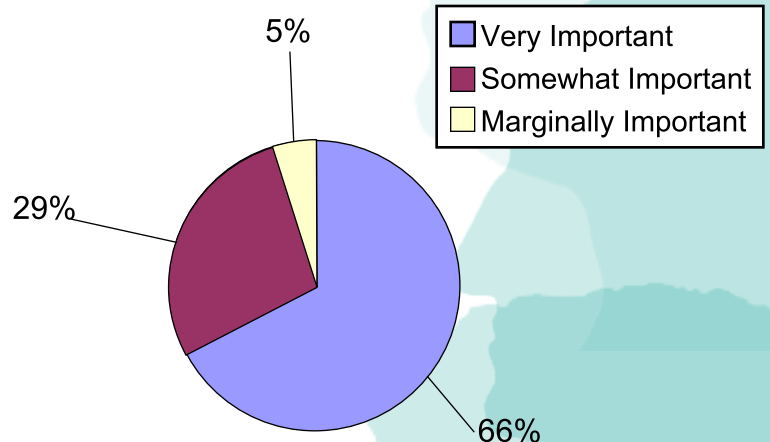
While the economy may make it difficult to hold face to face meetings, the ESD Association has asked its members how they feel. The survey results were pretty clear, face to face meetings are still the way to go. Many of the Associations members feel that face to face meetings are very important.

Here are some of the comments made by Association members:

"Face-to-face meetings are how you get to know people so there is more incentive to complete an action for a friend instead of a voice on a phone".

"A lot of networking goes on at face-to-face meetings that benefits all involved. This can't be done on the telephone".

"Face to face meetings are very important to keep focus on the work and team aspect".



120 people surveyed

Many of our members belong to related organizations who also hold face to face meetings.

Meeting face to face will continue to be an important part of the ESD Association.

ESD Association

7900 Turin Rd., Bldg. 3 • Rome, NY 13440

Phone: 315-339-6937 • Fax: 315-339-6793

info@esda.org • www.esda.org

